InnovationXLab CarbonX Summit

Carbon to Chemicals: A Circular Value Chain Wednesday, October 21, 2020



Moderator & Panelist Dr. Robert Kumpf

Executive Specialist,

Deloite Consulting



Panelist
Dr. Jill Martin

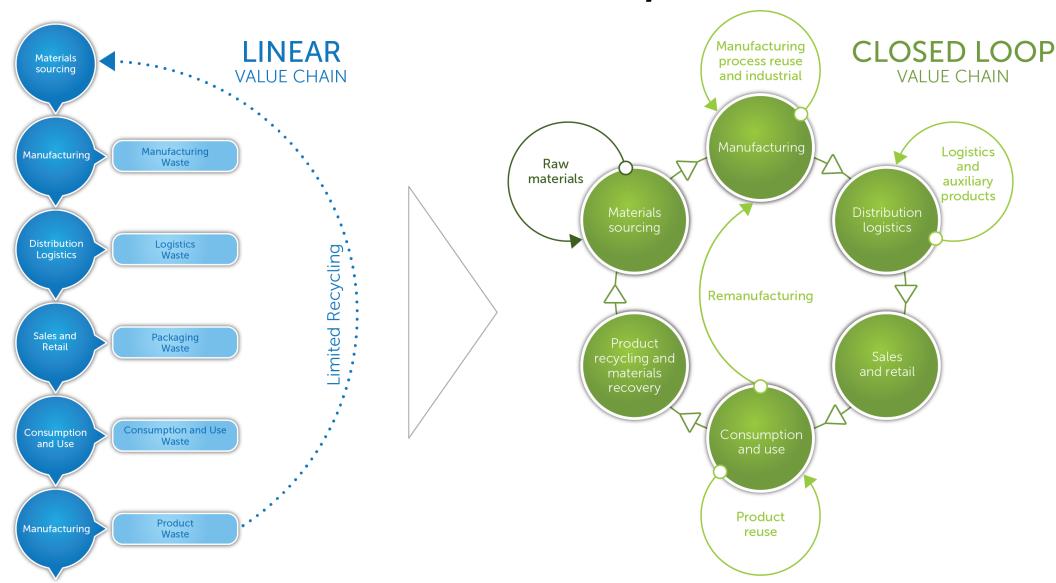
Fellow,
Packaging and Specialty
Plastics Division **Dow Inc.**



Panelist
Dr. Bryan Morreale

Executive Director,
Research & Innovation
Center
National Energy
Technology Laboratory

Circular Value Chain considers an entire ecosystem



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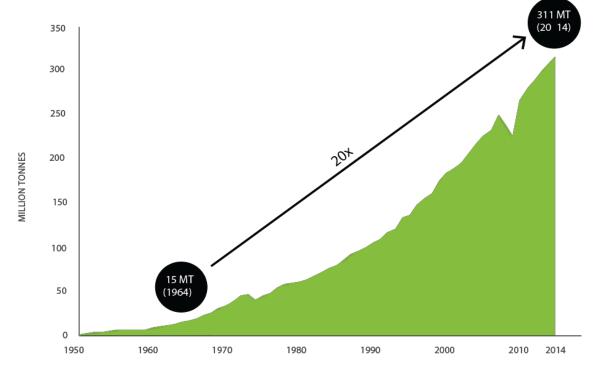
Executive Specialist,

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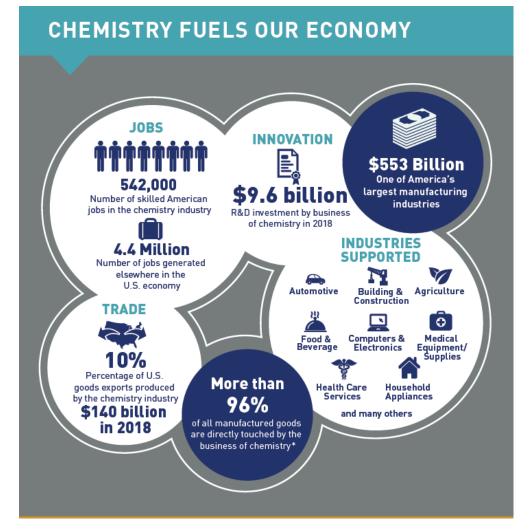
The chemical industry has enjoyed unprecedented growth in the modern

economic era...

Figure 1: Growth in Global Plastics Production 1950–2014



Note: Production from virgin petroleum-based feedstock only (does not include bio-based, greenhouse gas-based or recycled feedstock) Source: PlasticsEurope, Plastics – the Facts 2013 (2013); PlasticsEurope, Plastics – the Facts 2015 (2015).



Source: American Chemistry Council (AAC), 2019 Guide to the Business of Chemistry, January 2020.

Note: Deloitte is an Associate Member of the ACC and receives membership access to the 2019 Guide to the Business of Chemistry report

The chemicals sector is quite diverse and complex with significant connections across the value chain



Petrochemicals

- ✓ **Olefins** (ethylene, propylene, butylene)
- Aromatics (benzene, toluene, xylene)
- ✓ Methanol
- √ Hydrogen
- ✓ Chlor-Alkali (chlorine, caustic soda)
- Others (ammonia, phosphorous, etc.)

Diversified Manufactures

- ✓ Bulk Polymers
- ✓ Commoditized Engineering Polymers
- ✓ Monomers
- ✓ Intermediates
- ✓ etc.

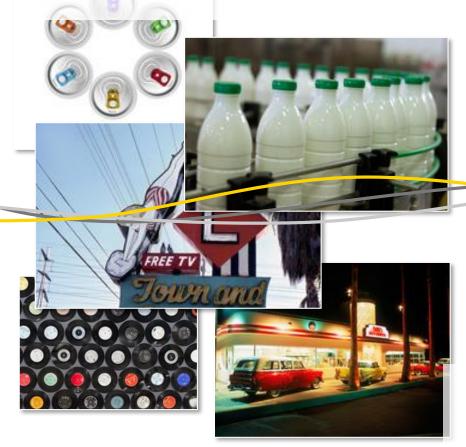
Specialty Chemicals

- **✓ Engineering resins**
- ✓ Paints & coatings
- ✓ Adhesives & sealants
- **✓ Lubricants**
- √ Water treatment chemicals
- ✓ Surfactants & cleaning products
- ✓ Industrial chemicals
- √ Flame retardants
- ✓ etc.

End-customer applications

- ✓ Transportation
- ✓ Consumer products
- ✓ Packaging
- ✓ Building & construction
- ✓ Industrial
- ✓ Medical & pharma
- ✓ Personal care
- ✓ Food & Nutrition
- ✓ Textiles
- ✓ Electronics/Electrical
- ✓ Aerospace/Aircraft
- ✓ Business equipment

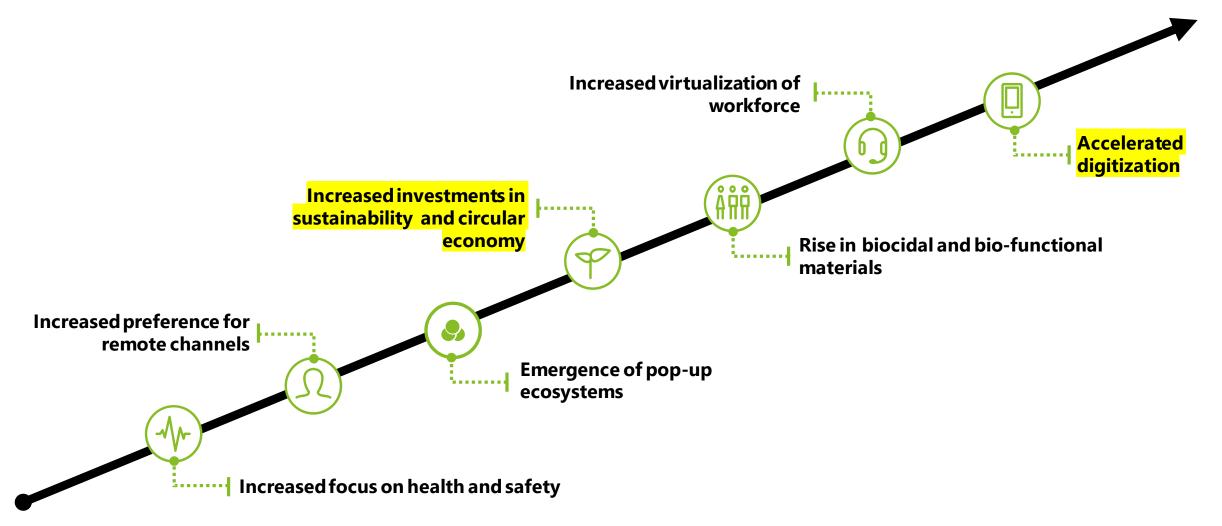
How we got to today: consumer goods boom driven by innovations...





Covid-10 Pandemic impact on Chemicals and Materials Sector – certain trends are accelerating

Certain key trends have begun to accelerate due to the crisis, re-shaping both demand and supply across industries



Investments in sustainability and digital will drive innovation in chemicals and materials

A sampling of industry executives see accelerating trends having significant impact on the chemicals and materials sector

Accelerating—greatest impact



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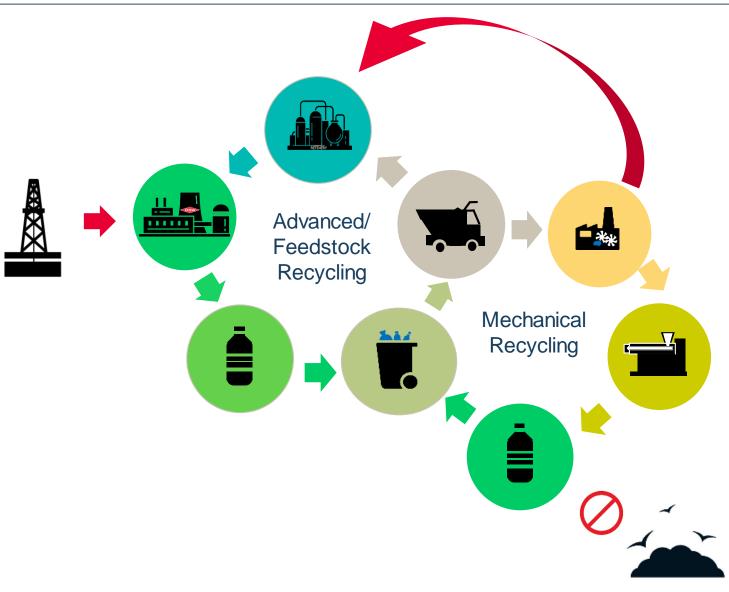
Panelist
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FROM BIG TO BREAKTHROUGH: DOW'S SUSTAINABILITY TARGETS



PLASTICS CIRCULAR SOLUTIONS

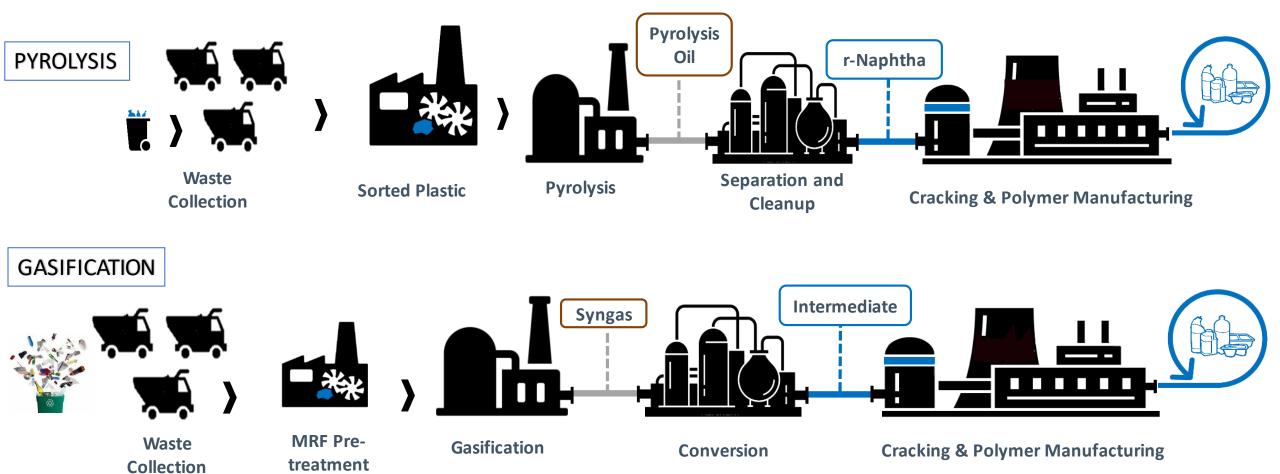


Key Questions:

- How do we evaluate competing factors
 CO₂, Waste Reduction, Cost, Energy,
 Scalability, Selectivity?
- Value chain Partnerships
- Will Consumers Value these Solutions
- What Scale is Necessary to Demonstrate Meaningful Impact - Near Term and Long Term
- Distributed vs Integrated Solutions



FEEDSTOCK RECYCLING FOR BUILDING BLOCK RECOVERY



Considerations: 1) Product Yield 2) Sorting/cleaning cost, 3) Scale of waste vs ethylene, 4)

Capital Intensity, 5) LCA



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Panelist
Dr. Bryan Morreale

Executive Director,
Research & Innovation Center
National Energy Technology Laboratory

Fossil Energy: Fueling the Nation

A Changing Ecosystem



80%

3M

\$856B 2x







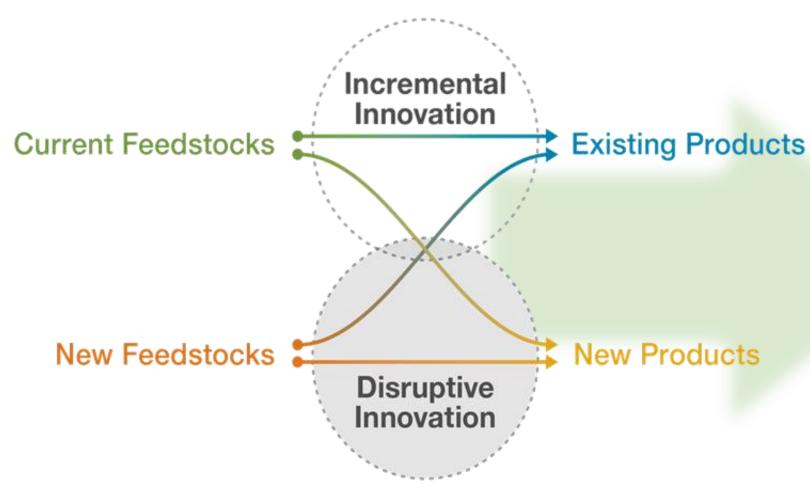




Chemical Sector

NATIONAL ENERGY TECHNOLOGY LABORATORY

The Decision Equation Is Changing



Drive the Economy -AND-**Protect the Environment**



Driving Innovation. Delivering Solutions.

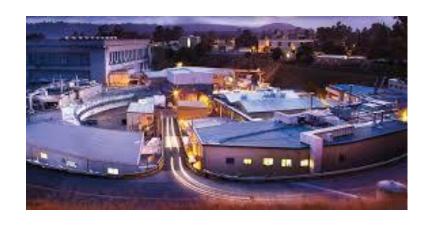
NATIONAL ENERGY TECHNOLOGY LABORATORY

Solving the New Equation



>60,000 Staff

>\$50B Infrastructure

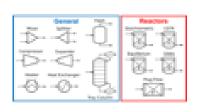


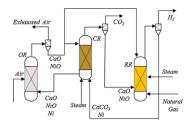
Cradle to Grave Environmental Footprints



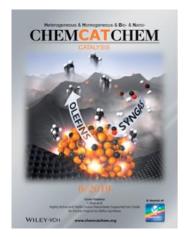
Process Design, Optimization & Integration

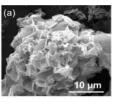


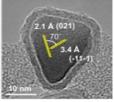




Material & Device innovations









Natural Gas Utilization Key Lab Initiative

NATIONAL ENERGY TECHNOLOGY LABORATORY

Partnership Is Key

Need

- Identify more uses and get products to market faster, at lower cost, and with zero environmental impact.
- Industry and the U.S. government must develop a more agile, less brittle chemical supply chain.
- Infrastructure to create an innovation center that transforms the downstream chemicals sector.

Approach

- A variety of partnership models
 - advance broad knowledge;
 - drive innovation and deliver solutions to create advantage with;
 - easily assignable IP and;
 - Provide a conduit to leverage the lab complex



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THANK YOU!

Please submit your questions in the Zoom Q&A function!

Looking for additional conversation and networking?

Join us in the Peer Connections Lounge after the live Q&A!